

PERFECT START (15 Faces) OR POWER START (30 Faces) TRACKING SHEET

	Appt Date	Client's Name & Phone Number	# of Referrals	Total Retail Sales	2nd Appt Booked	Shared the Opportunity	New Team Member
1							
2							
3							
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29							
30							
TOTALS OF EACH COLUMN FOR THE MONTH:							



Be a 1st Quarter Star!!

1st Quarter: June 16 - September 15

WEEK OF	Weekly Retail Sales Total	40% Profit Total	Weekly Wholesale Orders Total	# Qualified* New Team Members	Contest Credits
June 16 - June 20					
June 21 - June 27					
June 28 - July 4					
July 5 - July 11					
July 12 - July 18					
July 19 - July 25					
July 26 - August 1					
Aug. 2 - Aug. 8					
Aug. 9 - Aug. 15					
Aug. 16 - Aug. 22					
Aug. 23 - Aug. 29					
Aug. 30 - Sapt. 5					
Sept. 6 - Sept. 15					
TOTALS	\$	\$	\$	+	=

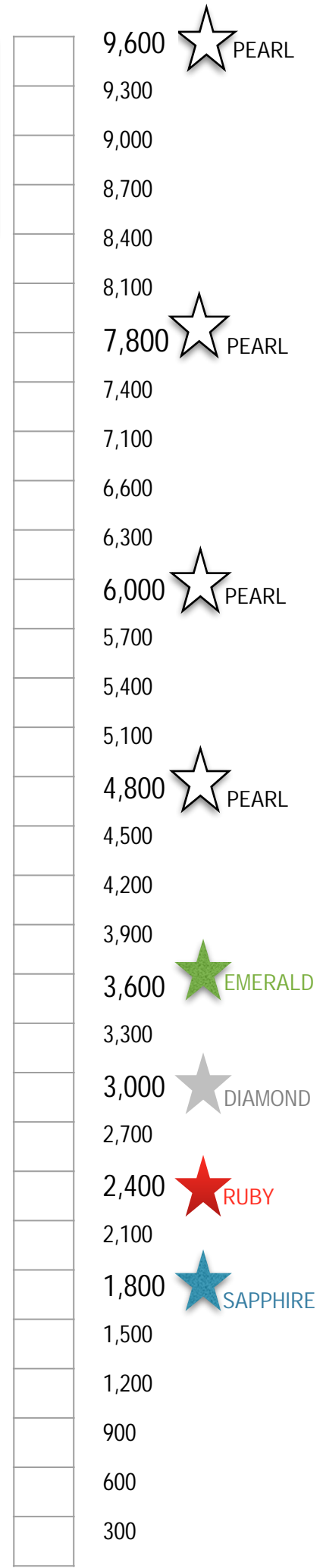
* A Qualified new personal team members is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 Orders are postmarked and accepted by the company within the contest quarter.

Every NEW Qualified* Team Member Once YOU Reach Sapphire Star gives you an additional 600 contest credit points!



Star Level	Average Retail Sales Per Week
Sapphire	\$300
Ruby	\$400
Diamond	\$500
Emerald	\$600
Pearl	\$800 or more!

With every \$300 wholesale, fill in a square!! Once you hit **SAPPHIRE STAR**, add 600 with every new qualified* team member!



Grand Achiever Tracking Sheet!

Use This To Track Your Cruze!



Earn Your Car or Take the Cash Compensation of \$375/month!

HOW TO GET ON-TARGET:

1. You Must Be Active
2. Have 5 or more Active Personal Team Members.
3. You and those 5 or more active do a combined wholesale production of \$5,000 in one calendar month
4. These requirements must be met each month to be on-target.

YOU & YOUR FIRST 5 TO GO ON TARGET	1ST ORDER	2ND ORDER	3RD ORDER
YOUR PERSONAL ORDERS			
1			
2			
3			
4			
5			
TOTALS = \$5,000 OR MORE!			

DON'T STOP!! KEEP GOING! You can COMPLETE THIS WITHIN ONE to FOUR MONTHS!


Cross Out Each Box As You & Your Team Reach that Production!	\$500	\$1,000	\$1,500	\$2,000
\$2,500	\$3,000	\$3,500	\$4,000	\$4,500
\$5,000 KEEP GOING!	YOU CAN FINISH THIS IN 1,2,3 or 4 MONTHS! CRUZE OVER TO THE NEXT PAGE TO CONTINUE TRACKING YOU CAR!!			

QUALIFICATIONS TO FINISH: You have 1-4 months to accomplish the following:

1. \$20,000 Combined Personal/Team Section 1 Wholesale Production (cross out each box)
(You may only contribute up to \$4,000 wholesale)
2. Build your team to 14 Personal Active Team Members

MONTH 2 <i>(Must be \$5,000)</i> (OR cont. from Month 1)	
\$5,500	\$6,000
\$6,500	\$7,000
\$7,500	\$8,000
\$8,500	\$9,000
\$9,500	\$10,000 1/2 WAY THERE!

MONTH 3 <i>(Must be \$5,000)</i> (OR cont. from Month 1 & 2)	
\$10,500	\$11,000
\$11,500	\$12,000
\$12,500	\$13,000
\$13,500	\$14,000
\$14,500	\$15,000

MONTH 4 <i>(Must be \$5,000)</i> (OR Cont. from Month 1,2,3)	
\$15,500	\$16,000
\$16,500	\$17,000
\$17,500	\$18,000
\$18,500	\$19,000
\$19,500	 \$20,000 YOU DID IT!

#	Team Member	Month 1	Month 2	Month 3	Month 4
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15	Don't STOP at 14! Keep GOING!				
Team Production					
Your Personal Production					

USE THIS WHEN YOU
SUBMIT FOR DIQ!!



- DIQ (Director In Qualification) can be accomplished in 1-4 months!
- Must be a Star Consultant with \$1,800 cumulative wholesale in the current quarter or previous quarter.
- Must have 10 active team members in addition to yourself to submit.
- Through DIQ:
 - * Have a total of \$18,000 or more cumulative unit wholesale production with at least \$4,000/month
 - *DIQ must have at least \$1,800 in personal cumulative personal wholesale production. (Maximum of \$4,000 personal production towards \$18,000)
 - *Have 24 or more active unit members (including DIQ)
 - *At least 10 of the 24 active unit members must have \$600 in cumulative wholesale production in qualification (does not include the DIQ)

See the Advance Brochure on marykayintouch.com for more details.

Team Member	Active or Qualified	Month 1 Orders	Month 2 Orders	Month 3 Orders	Month 4 Orders	TOTAL
1 Senior Beauty Consultant (4% Love Check)*						
2 (Order Your Red Jacket with 2nd Active Team Member)						
3 Star Team Builder (4% Love Check & \$50 Rebate for Red Jacket)*						
4 Start earning \$50 Team Building Bonus with each New Qualified*						
5 Team Leader (4%, 9%, or 13% Love Check & Go on Target for Car!)*						
6						
7						
8 Future Director (4%, 9%, or 13% Love Check)*						
9						
10 Submit to become a DIQ (Director in Qualification)*						
11						
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24						
MY ORDERS						

SHARING
THE
MARY KAY
OPPORTUNITY

SHARING THE MARY KAY OPPORTUNITY WITH CONFIDENCE!

6 KEY QUALITIES IN SUCCESSFUL BEAUTY CONSULTANTS

You may have one or all of these qualities!

1. **BUSY PEOPLE**
 - They know how to prioritize
 - Typically good time managers
 - Easy to train
 - The average consultant works a full time job, is married and/or has children
2. **MORE MONTH THAN MONEY**
 - Motivated to find a way to make more money
 - Goal oriented and ambitious
 - Women tend to be more creative with money
3. **NOT THE SALES TYPE**
 - Not pushy, but informative
 - Like people and want to build relationships instead of just "getting a sale"
 - Not aggressive
 - Genuinely want to serve
4. **DON'T KNOW A LOT OF PEOPLE**
 - Friends and family will not be best clients
 - Wonderful way to meet new people and new circles of friends
 - Developing clients is covered in training resources, tips, and ideas from other consultants
5. **FAMILY ORIENTED**
 - Motivated by the needs of their family
 - Their family is their reason, not their excuse
 - Want more for their family
 - Pass on good work ethic to children
 - Want a balanced life with priorities in order
6. **DECISION MAKER**
 - Does not procrastinate
 - Takes one step at a time on their time-table
 - Live by their dreams and not their circumstances

6 REASONS PEOPLE CHOOSE A MARY KAY BUSINESS!

1. **MONEY**
 - 50% profit
 - 2 avenues of income: selling & sharing
 - Selling via Reorders (consumable), personal website, facials (avg. \$100), parties (avg. \$300), & On-The-Go Selling
 - Team Building Income: 4,9 13% commissions & more with leadership including bonuses too!
2. **RECOGNITION**
 - Prizes weekly, monthly, quarterly, and yearly.
 - Many people don't get recognized for a job well done.
 - Praise people to success
3. **SELF ESTEEM & PERSONAL GROWTH**
 - Like a college education in people skills but getting paid while learning.
 - Learn to step out of their comfort zone.
 - Spiritual, Emotional, and Professional Growth.
4. **CARS**
 - Approx. 85% insurance is paid for by Mary Kay
 - Build a team from 5 to 14 in 1-4 months with wholesale requirements
 - Cash option: \$375, \$500, \$900, or \$1,400 monthly
5. **ADVANTAGES & ADVANCEMENT**
 - Advance at their own pace with flexibility
 - Tax deductions, mileage, and so much more.
 - No quotas or territories
 - Family Security Retirement Plan for NSD's
6. **BEING YOUR OWN BOSS**
 - \$100 investment to get started
 - Inventory is optional with a 90% buyback guarantee
 - Get to decide your own income, schedule & future

MY PERSONAL SHARING APPOINTMENTS

MONTH: _____

Date	Name Cell/ Email	Address Notes
1		
2		
3		
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15		

MY UNIT & PERSONAL SHARING APPOINTMENTS

Date	Name Cell/ Email	Address Notes
16		
17		
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22		
23		
24		
25		
26		
27		
28		
29		
30		

MY UNIT & PERSONAL SHARING APPOINTMENTS

Date	Name Cell/ Email	Address Notes
31		
32		
33		
34		
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42		
43		
44		
45		

NEW CONSULTANTS

TIPS AS YOU'RE PASSING ON THE DREAM & GROWING YOUR TEAM!

AS A NEW BEAUTY CONSULTANT:

- Boost Your Business with a Perfect or Power Start
- Earn Your Pearls of Sharing by doing your practice Sharing Appointments with your director.
- Perfect your I-story

AS A SENIOR BEAUTY CONSULTANT WITH 1-2 ACTIVE TEAM MEMBERS:

- Contact your director to share that you have a new team member! You may want to share things like:
 - Does she want to work her new business to get her products at a discount, do it more part-time, or does she want to pursue leadership?
 - 3 key things to know about your new team member (Married, Single, Children, Working, etc....)
 - How did you meet her?
- Announce your new team member and a picture in your Unit's Facebook group! You may want to also share on your personal Facebook page and tag her too with her permission.
- Be sure to plug your team members into all social media including Voxer, etc.
- Encourage your new team member to come to her first meeting to be pinned!
- Set a time with your new team member and your director for New Consultant Orientation either over the phone or in person.
- With your 2nd Active team member, you can order your red jacket!
You'll find that under Business Tools/ Career Apparel
- Be sure to visit all of the fabulous education tools to help you get into RED on your Mary Kay InTouch under Education.

AS A STAR TEAM BUILDER WITH 3-4 ACTIVE TEAM MEMBERS:

- Plan your Red Jacket Debut to celebrate your team!
- Continue with the tips mentioned above for Senior Beauty Consultants.
- Master your skin care class and invite your team members to watch you!
- Celebrate your team members accomplishments via social media.
- Now is a great time to explore your Team & Reports under Business Tools
- Post your personal results on your unit's Facebook page! You are inspiring!
- Study the Advance Brochure under Resources to get familiar with car qualifications.
- Be a Star every quarter.

AS A TEAM LEADER WITH 5-7 ACTIVE TEAM MEMBERS:

- Keep doing all of the tips mentioned above.
- Now might be a great time to create a Facebook Group for your team!
- You may want to ask your director for some extra Welcome Packets.

AS A FUTURE DIRECTOR WITH 8+ ACTIVE TEAM MEMBERS:

- Keep doing all of the tips mentioned above.
- Ask your director to share a "Friday Future Director Tips" for the unit via voxer, etc.
- Now is a great time to plan a potluck with your team and your director to share your vision!
- Study the Advance Brochure under Resources to familiarize yourself with DIQ Qualifications
- Be a Star to Submit for DIQ.

AS A DIQ (DIRECTOR IN QUALIFICATION) WITH 10+ ACTIVE TEAM MEMBERS:

- Keep doing all of the tips mentioned above.
- You'll want to work closely with your Sales Director & think about a weekly conference call with your team!
- Get excited! You're going to be an Independent Sales Director soon!



CONTACTS

FROM LEADS, REFERRALS, ETC.

JULY

JULY 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
			1 Happy MK New Year
5	6	7	8
12	13	14	15 Last Day To Enroll Customers for Fall/ Holiday Look Book
19	20	21	22
26	27	28	29

THIS WEEK

THIS DIVIDER WITH TAB WILL MOVE EACH WEEK

Weekly Plan Sheet from JUNE 29

Monday, June 29	Tuesday, June 30	Wednesday, July 1	Thursday, July 2
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
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12	12	12	12
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1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
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8	8	8	8
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:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, July 3		Saturday, July 4		Sunday, July 5	
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12		12		12	
:15		:15		:15	
:30		:30		:30	
:45		:45		:45	
1		1		1	
:15		:15		:15	
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2		2		2	
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4		4		4	
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:45		:45		:45	
9		9		9	
:15		:15		:15	
:30		:30		:30	
:45		:45		:45	

PLAN YOUR WEEK IN COLOR!
Color each box with a color that excites you!

God: Devotion, Church,
Bible Study, Faith.....

Family Time

Date Night

Mary Kay Time: Meetings,
Networking, Training, etc

Exercise, Hair, Nails, Coffee with
Friends, etc....

INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____

Bookings Next Week: _____

Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

Date: Monday, June 29

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

7AM

8AM

9AM

10AM

11AM

12PM

1PM

2PM

3PM

4PM

5PM

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Date: Tuesday, June 30

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

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Date: Wednesday, July 1

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SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
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PHONE CALLS TO MAKE/ RETURN

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Date: Thursday, July 2

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- 1
- 2
- 3
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- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Date: Friday, July 3

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- 1
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- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Date: Saturday, July 4

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SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

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- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

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NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Date: Sunday, July 5

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PHONE CALLS TO MAKE/ RETURN

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NEW BOOKINGS

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NEXT WEEK

THIS DIVIDER WITH TAB WILL MOVE EACH WEEK

Weekly Plan Sheet from JULY 6

Monday, July 6	Tuesday, July 7	Wednesday, July 8	Thursday, July 9
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
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:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, July 10	Saturday, July 11	Sunday, July 12
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

PLAN YOUR WEEK IN COLOR!
Color each box with a color that excites you!

God: Devotion, Church,
Bible Study, Faith.....

Family Time

Date Night

Mary Kay Time: Meetings,
Networking, Training, etc

Exercise, Hair, Nails, Coffee with
Friends, etc....

INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____

Bookings Next Week: _____

Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

Date: Monday, July 6

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

7AM

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Date: Tuesday, July 7

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

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Date: Wednesday, July 8

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Date: Thursday, July 9

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

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Date: Friday, July 10

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

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Date: Saturday, July 11

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Date: Sunday, July 12

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

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Weekly Plan Sheet from JULY 13

Monday, July 13	Tuesday, July 14	Wednesday, July 15	Thursday, July 16
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
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:30	:30	:30	:30
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:15	:15	:15	:15
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:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
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10	10	10	10
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11	11	11	11
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:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
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:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
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Friday, July 17	Saturday, July 18	Sunday, July 19
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9	9	9
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10	10	10
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11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
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3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
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:45	:45	:45
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:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

PLAN YOUR WEEK IN COLOR!
Color each box with a color that excites you!

God: Devotion, Church,
Bible Study, Faith.....

Family Time

Date Night

Mary Kay Time: Meetings,
Networking, Training, etc

Exercise, Hair, Nails, Coffee with
Friends, etc....

INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____

Bookings Next Week: _____

Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

Date: Monday, July 13

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

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12PM

1PM

2PM

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Date: Tuesday, July 14

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Million \$ Call: 641.715.3900 44336# & 26717#

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Date: Wednesday, July 15

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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Date: Thursday, July 16

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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Date: Friday, July 17

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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TODAY'S SCHEDULE

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Date: Saturday, July 18

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Date: Sunday, July 19

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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5PM

6PM

7PM

8PM

9PM

10PM

Weekly Plan Sheet from JULY 20

Monday, July 20	Tuesday, July 21	Wednesday, July 22	Thursday, July 23
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, July 24	Saturday, July 25	Sunday, July 26
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

PLAN YOUR WEEK IN COLOR!
Color each box with a color that excites you!

God: Devotion, Church,
Bible Study, Faith.....

Family Time

Date Night

Mary Kay Time: Meetings,
Networking, Training, etc

Exercise, Hair, Nails, Coffee with
Friends, etc....

INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____

Bookings Next Week: _____

Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

Date: Monday, July 20

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

7AM

8AM

9AM

10AM

11AM

12PM

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2PM

3PM

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6PM

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10PM

Date: Tuesday, July 21

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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Date: Wednesday, July 22

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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5AM: Quiet Time/ Devotion/ Prayer

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6AM

7AM

8AM

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10PM

Date: Thursday, July 23

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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6AM

7AM

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Date: Friday, July 24

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

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Million \$ Call: 641.715.3900 44336# & 26717#

6AM

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Date: Saturday, July 25

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

7AM

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10PM

Date: Sunday, July 26

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

7AM

8AM

9AM

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12PM

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Weekly Plan Sheet from JULY 27

Monday, July 27	Tuesday, July 28	Wednesday, July 29	Thursday, July 30
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, July 31	Saturday, August 1	Sunday, August 2
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

PLAN YOUR WEEK IN COLOR!
Color each box with a color that excites you!

God: Devotion, Church,
Bible Study, Faith.....

Family Time

Date Night

Mary Kay Time: Meetings,
Networking, Training, etc

Exercise, Hair, Nails, Coffee with
Friends, etc....

INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____
Bookings Next Week: _____
Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____
New Personal Team Members _____
Team Sharing Appts: _____
New Team Members: _____

Date: Monday, July 27

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

7AM

8AM

9AM

10AM

11AM

12PM

1PM

2PM

3PM

4PM

5PM

6PM

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Date: Tuesday, July 28

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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6AM

7AM

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Date: Wednesday, July 29

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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Date: Thursday, July 30

"Make every day count! Make every hour count! Make every minute count! And don's stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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Date: Friday, July 31

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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11AM

12PM

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Date: Saturday, August 1

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

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8AM

9AM

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11AM

12PM

1PM

2PM

3PM

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Date: Sunday, August 2

"Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

SIX MOST IMPORTANT THINGS TO DO TODAY - MARY KAY BUSINESS

- 1
- 2
- 3
- 4
- 5
- 6

SIX MOST IMPORTANT THINGS TO DO TODAY - PERSONAL/ FAMILY

- 1
- 2
- 3
- 4
- 5
- 6

PHONE CALLS TO MAKE/ RETURN

ERRANDS TO DO TODAY

NEW CONTACTS/ REFERRALS

THANK YOU/ LOVE NOTES TO:

NEW BOOKINGS

RETAIL SALES TODAY:

SHARED MARY KAY WITH: Details in Sharing Section

MILEAGE TO RECORD:

TODAY'S SCHEDULE

5AM: Quiet Time/ Devotion/ Prayer

Million \$ Call: 641.715.3900 44336# & 26717#

6AM

7AM

8AM

9AM

10AM

11AM

12PM

1PM

2PM

3PM

4PM

5PM

6PM

7PM

8PM

9PM

10PM

AUGUST

AUGUST 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
2	3	4	5
9	10 Fall/ Holiday Early Ordering for PCP Participants	11	12
16 Fall/ Holiday Product Launch	17	18	19
23	24	25	26
30	31		

Weekly Plan Sheet from **AUGUST 3**

Monday, August 3	Tuesday, August 4	Wednesday, August 5	Thursday, August 6
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, August 7	Saturday, August 8	Sunday, August 9
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

PLAN YOUR WEEK IN COLOR!
Color each box with a color that excites you!

God: Devotion, Church,
Bible Study, Faith.....

Family Time

Date Night

Mary Kay Time: Meetings,
Networking, Training, etc

Exercise, Hair, Nails, Coffee with
Friends, etc....

INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____

Bookings Next Week: _____

Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

Weekly Plan Sheet from **AUGUST 10**

Monday, August 10	Tuesday, August 11	Wednesday, August 12	Thursday, August 13
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, August 14	Saturday, August 15	Sunday, August 16
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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Date Night

Mary Kay Time: Meetings,
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Exercise, Hair, Nails, Coffee with
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INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____
Bookings Next Week: _____
Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____
New Personal Team Members _____
Team Sharing Appts: _____
New Team Members: _____

Weekly Plan Sheet from **AUGUST 17**

Monday, August 17	Tuesday, August 18	Wednesday, August 19	Thursday, August 20
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, August 21	Saturday, August 22	Sunday, August 23
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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Bible Study, Faith.....

Family Time

Date Night

Mary Kay Time: Meetings,
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Exercise, Hair, Nails, Coffee with
Friends, etc....

INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____

Bookings Next Week: _____

Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

Weekly Plan Sheet from **AUGUST 24**

Monday, August 24		Tuesday, August 25		Wednesday, August 26		Thursday, August 27	
6		6		6		6	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
7		7		7		7	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
8		8		8		8	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
9		9		9		9	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
10		10		10		10	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
11		11		11		11	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
12		12		12		12	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
1		1		1		1	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
2		2		2		2	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
3		3		3		3	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
4		4		4		4	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
5		5		5		5	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
6		6		6		6	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
7		7		7		7	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
8		8		8		8	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
9		9		9		9	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	

Friday, August 28	Saturday, August 29	Sunday, August 30
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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BOOKINGS/ FACES RESULTS

Booking Held This Week: _____
Bookings Next Week: _____
Faces This Week: _____

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Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____
New Personal Team Members _____
Team Sharing Appts: _____
New Team Members: _____

SEPTEMBER

SEPTEMBER 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
		1	2
6	7 Labor Day	8	9
13	14	15 1st Quarter Ends	16 2nd Quarter Begins
20	21	22	23
27	28	29	30

Weekly Plan Sheet from **AUGUST 31**

Monday, August 31	Tuesday, September 1	Wednesday, September 2	Thursday, September 3
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, September 4	Saturday, September 5	Sunday, September 6
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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Family Time

Date Night

Mary Kay Time: Meetings,
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Exercise, Hair, Nails, Coffee with
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INCOME PRODUCING ACTIVITY
Booking Appointments
Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____

Bookings Next Week: _____

Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

Weekly Plan Sheet from **SEPTEMBER 7**

Monday, September 7	Tuesday, September 8	Wednesday, September 9	Thursday, September 10
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, September 11	Saturday, September 12	Sunday, September 13
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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Coaching Calls
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Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____
Bookings Next Week: _____
Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____
New Personal Team Members _____
Team Sharing Appts: _____
New Team Members: _____

Weekly Plan Sheet from **SEPTEMBER 14**

Monday, September 14		Tuesday, September 15		Wednesday, Sept. 16		Thursday, September 17	
6		6		6		6	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
7		7		7		7	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
8		8		8		8	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
9		9		9		9	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
10		10		10		10	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
11		11		11		11	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
12		12		12		12	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
1		1		1		1	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
2		2		2		2	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
3		3		3		3	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
4		4		4		4	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
5		5		5		5	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
6		6		6		6	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
7		7		7		7	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
8		8		8		8	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	
9		9		9		9	
:15		:15		:15		:15	
:30		:30		:30		:30	
:45		:45		:45		:45	

Friday, September 18	Saturday, September 19	Sunday, September 20
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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Coaching Calls
Team Phone Calls
Facials/ Parties
Customer Follow-Up Calls
Sharing the Opportunity

BOOKINGS/ FACES RESULTS

Booking Held This Week: _____
Bookings Next Week: _____
Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____
New Personal Team Members _____
Team Sharing Appts: _____
New Team Members: _____

Weekly Plan Sheet from **SEPTEMBER 21**

Monday, September 21	Tuesday, September 22	Wednesday, Sept. 23	Thursday, September 24
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, September 25	Saturday, September 26	Sunday, September 27
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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BOOKINGS/ FACES RESULTS

Booking Held This Week: _____
Bookings Next Week: _____
Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

40% Profit: _____

TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____
New Personal Team Members _____
Team Sharing Appts: _____
New Team Members: _____

Weekly Plan Sheet from **SEPTEMBER 28**

Monday, September 28	Tuesday, September 29	Wednesday, Sept. 30	Thursday, October 1
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

Friday, October 2	Saturday, October 3	Sunday, October 4
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45
10	10	10
:15	:15	:15
:30	:30	:30
:45	:45	:45
11	11	11
:15	:15	:15
:30	:30	:30
:45	:45	:45
12	12	12
:15	:15	:15
:30	:30	:30
:45	:45	:45
1	1	1
:15	:15	:15
:30	:30	:30
:45	:45	:45
2	2	2
:15	:15	:15
:30	:30	:30
:45	:45	:45
3	3	3
:15	:15	:15
:30	:30	:30
:45	:45	:45
4	4	4
:15	:15	:15
:30	:30	:30
:45	:45	:45
5	5	5
:15	:15	:15
:30	:30	:30
:45	:45	:45
6	6	6
:15	:15	:15
:30	:30	:30
:45	:45	:45
7	7	7
:15	:15	:15
:30	:30	:30
:45	:45	:45
8	8	8
:15	:15	:15
:30	:30	:30
:45	:45	:45
9	9	9
:15	:15	:15
:30	:30	:30
:45	:45	:45

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Faces This Week: _____

PERSONAL SALES RESULTS

Total Sales This Week:

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TRACKING MY STAR

Wholesale Orders This Week:

Amount Needed to Finish Star:

Unit Stars to Date: _____

SHARING THE OPPORTUNITY RESULTS

Personal Sharing Appts: _____

New Personal Team Members _____

Team Sharing Appts: _____

New Team Members: _____

MONTH-AT-A-GLANCE

NEXT QUARTER BRAIN DUMP:

OCTOBER

NOVEMBER

DECEMBER

OCTOBER 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
4	5	6	7
11	12 Columbus Day	13	14
18	19	20	21
25	26	27	28


NOVEMBER 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
1 Daylight Savings	2	3	4
8	9	10	11
15	16 Winter Product Launch	17 Early Winter Ordering for PCP Participants	18 Veteran's Day
22	23	24	25
29	30		

DECEMBER 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
		1	2
6	7	8	9
13	14	15 2nd Quarter Ends	16 3rd Quarter Begins
20	21	22	23
27	28	29	30

JANUARY 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
3	4	5	6
10	11	12	13
			
17	18 Martin Luther King Day	19	20
24	25	26	27
31			

FEBRUARY 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
	1	2 Groundhog Day	3
7 Superbowl	8	9	10 Early Spring Product Launch for PCP & Stars (Ash Wednesday)
14 Valentine's Day	15 President's Day	16 Spring Product Launch	17
21	22	23	24
28	29		

THURSDAY	FRIDAY	SATURDAY
4	5	6
11	12	13
18	19	20
25	26	27



MARCH 2016

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

NOTES

Blank lined area for notes.

MARCH 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
		1	2
6	7	8	9
13 Daylight Savings	14	15 3rd Quarter Ends	16 4th Quarter Begins
20	21	22	23
27 Easter Sunday	28	29	30 National Doctor Day

APRIL 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
3	4	5	6
10	11	12	13
17	18	19	20
24	25	26	27 Admin. Prof. Day

MAY 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
1	2	3 National Teacher's Day	4
8 Mother's Day	9	10 Early Summer Product Launch for PCP & Stars	11
15	16 Summer Product Launch	17	18
22	23	24	25
29	30 Memorial Day	31	

JUNE 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
			1
5	6	7	8
12	13	14 Flag Day	15 4th Quarter Ends
19 Father's Day	20	21	22
26	27 Memorial Day	28	29

YEAR AT-A-GLANCE

July - September 2015 At-A-Glance

JULY						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

NOTES:

July 1: HAPPY MK NEW YEAR!

July 4: Independence Day

July 15: PCP Deadline to Enroll Customers for Fall/Holiday Look

AUGUST						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

NOTES:

August 10: Fall/ Holiday Early Product Launch

August 15: Fall/ Holiday Product Launch

SEPTEMBER						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

NOTES:

September 7: Labor Day

September 15: 1st Quarter Ends

September 16: 2nd Quarter Begins

October - December 2015 At-A-Glance

OCTOBER						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOTES:

October 12: Columbus Day

October 15: Last Day to Enroll Customers for Winter Look Book

October 16: Bosses Day

October 31: Halloween

NOVEMBER						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

NOTES:

November 1: Daylight Savings

November 10: Winter Products Early Ordering

November 11: Veteran's Day

November 16th: Winter Product Launch

November 26: Thanksgiving

DECEMBER						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

NOTES:

December 15: 2nd Quarter Ends

December 16th: 3rd Quarter Begins

December 25: Christmas

January - March 2016 At-A-Glance

JANUARY						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

NOTES:

January 13-16: Leadership

January 15: Last Day to Enroll Customers for Spring Look Book

January 18: Martin Luther King Day

FEBRUARY						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29					

NOTES:

February 14: Valentines Day

February 10: Spring Products Early Ordering

February 15: President's Day

February 16: Spring Product Launch

MARCH						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

NOTES:

March 13: Daylight Savings

March 15: 3rd Quarter Ends

March 16: 4th Quarter Begins

March 25: Good Friday

March 27: Easter Sunday

April - June 2016 At-A-Glance

APRIL						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

NOTES:

April 15: Last Day to Enroll Customers for Summer Look Book

April 22: Admin. Prof. Day

MAY						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

NOTES:

May 8: Mother's Day

May 10: Summer Products Early Release

May 16: Summer Product Launch

May 30: Memorial Day

JUNE						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

NOTES:

June 15: 4th Quarter Ends

June 16: 1st Quarter Begins

June 19: Father's Day

June 30: Last Day of the Seminar Year

July - September 2016 At-A-Glance

JULY						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

NOTES:

July 1: HAPPY MK NEW YEAR!

July 4: Independence Day

July 15: PCP Deadline to Enroll Customers for Fall/Holiday Look

AUGUST						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

NOTES:

August 10: Fall/ Holiday Early Product Launch

August 15: Fall/ Holiday Product Launch

SEPTEMBER						
Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

NOTES:

September 5: Labor Day

September 15: 1st Quarter Ends

September 16: 2nd Quarter Begins

October - December 2016 At-A-Glance

OCTOBER

Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

NOTES:

October 10: Columbus Day

October 15: Last Day to Enroll Customers for Winter Look Book

October 17: Bosses Day

October 31: Halloween

NOVEMBER

Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

NOTES:

November 6: Daylight Savings

November 10: Winter Products Early Ordering

November 11: Veteran's Day

November 16th: Winter Product Launch

November 24: Thanksgiving

DECEMBER

Sun	Mon.	Tues.	Wed.	Thurs.	Fri.	Sat.
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOTES:

December 15: 2nd Quarter Ends

December 16th: 3rd Quarter Begins

December 25: Christmas

NOTES

INSPIRATION

